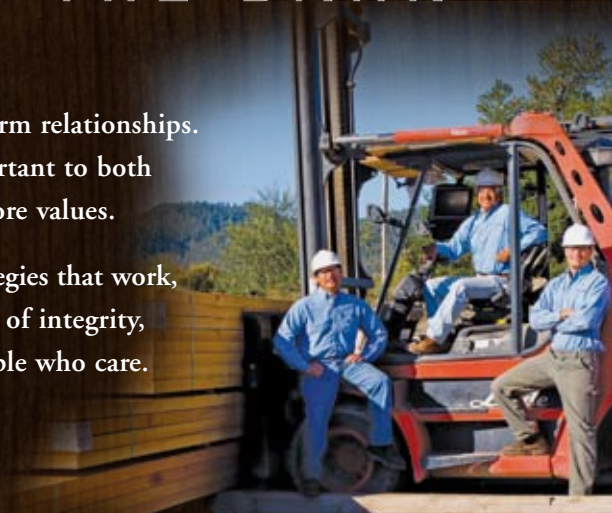


ALL-COAST SUPPLIERS TAKE COMPANY VALUES TO THE BANK

At All-Coast Forest Products, we excel at long-term relationships. What's our secret? We recognize what's important to both customers and suppliers, and we make those our core values.

As an All-Coast supplier, you'll find marketing strategies that work, logistics that keep your products moving, a culture of integrity, financial stability that translates to profit, and people who care.



OUR MISSION IS QUALITY. OUR RELATIONSHIPS ARE QUALITY.

An Independent, Premier Wholesale Manufacturer and Distributor of Quality Lumber Products and Building Materials, Delivering Exceptional Service.



MARKETING STRATEGIES THAT WORK

Our vendor partners rely on All-Coast's well-known brands, reputation as an industry expert, and dynamic ten-state market presence spanning more than three decades.

With All-Coast, you can be confident that:

- We promote your brand and products in print and electronic media and on our website,
- We are a marketplace resource for building and remodeling trends and for renewable and sustainable products,
- We excel at developing new markets for new and existing products,
- Your products are being handled by one of the most experienced and knowledgeable front-line sales teams in the industry,

LOGISTICS THAT KEEP PRODUCTS MOVING

All-Coast is especially geared to promote, sell, deliver and even remanufacture our vendor products when our customers want them. These strategies make All-Coast a top choice for suppliers:

- We are distribution pros across the ten western states: we pick up on time, accept delivery by truck or rail, transact direct-ship carload and truckload business, and provide scheduled and frequent on-time delivery service with our own fleet of trucks.
- We display a wide variety and large volume of inventory to consistently satisfy demand for just-in-time service.
- We manufacture at all divisions.



ON TIME. ALL THE TIME.



CULTURE OF INTEGRITY

All-Coast is a second generation, family-owned business. Our roots are deeply embedded in the forest products and building material industry. We honor its traditions and, at the same time, we are innovators who are helping shape the industry's future. As one of our valued suppliers, you can expect that:

- We understand that creating value and profit for ourselves and our partners is essential to mutual long-term success.
- We foster lasting and mutually beneficial relationships.
- Through our integrity and commitment to excellence, we continually build on our stellar reputation.



MEETING VENDOR NEEDS WITH QUALITY.

FINANCIAL STABILITY THAT TRANSLATES TO PROFIT

All-Coast is financially sound. Our vendors make a profit doing business with us because of a few key strategies:

- We always discount.
- We can purchase the entire line and we buy volume.
- We pick up orders promptly.
- We maintain a very low claim-to-purchase ratio.
- We are innovative problem-solvers.

PEOPLE WHO CARE

All-Coast's best asset is our team. Our people not only have decades of industry experience, but also understand that it's our outstanding customer service that sets us apart.

At All-Coast, our people:

- Go the extra mile when dealing with both customers and business partners,
- Are experienced industry veterans who understand the needs of our partners,
- Bring professional product management skills that balance our needs with supplier needs,
- Work hard to deliver, but are also fun-loving and friendly.



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All
quality,
all the
time



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